



Gorfine Schiller Gardyn

Certified Public Accountants and Consultants



**BENJAMIN AND LILIAN ROCHKIND
YESHIVA OF VIRGINIA, INC.**

FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2022

THE BENJAMIN AND LILIAN ROCHKIND YESHIVA OF VIRGINIA, INC.

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INDEPENDENT ACCOUNTANTS' REVIEW REPORT

**To the Board of Directors
Benjamin and Lillian Rochkind Yeshiva of Virginia, Inc.
Richmond, Virginia**

We have reviewed the accompanying financial statements of Benjamin and Lillian Rochkind Yeshiva of Virginia, Inc. (not-for-profit organization), which comprise the statement of financial position as of June 30, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of organization's management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of Benjamin and Lillian Rochkind Yeshiva of Virginia, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Gorfine, Schiller & Gardyn, P.A.

**Owings Mills, Maryland
May 30, 2023**

FINANCIAL STATEMENTS

BENJAMIN AND LILLIAN ROCHKIND YESHIVA OF VIRGINIA, INC.
STATEMENT OF FINANCIAL POSITION
June 30, 2022

ASSETS

Assets

Cash	\$ 119,657
Tuitions receivable	51,939
Contributions receivable	36,652
Property and equipment	1,088,946
Torah	55,000
Restricted cash	<u>50,000</u>

Total assets \$ 1,402,194

LIABILITIES AND NET ASSETS

Liabilities

Accounts payable and accrued expenses	\$ 53,708
Accrued payroll liability - summer months liability	37,247
Deferred revenue	5,326
Custodial liabilities	67,376
Due to related party	25,000
Notes payable	<u>891,935</u>

Total liabilities 1,080,592

Net assets without donor restriction 321,602

Total liabilities and net assets \$ 1,402,194

See independent accountants' review report.

BENJAMIN AND LILLIAN ROCHKIND YESHIVA OF VIRGINIA, INC.
STATEMENT OF ACTIVITIES
For the year ended June 30, 2022

CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTION

Support and revenue:	
Tuition and dorm fees	\$ 251,745
Donations	123,027
Fundraising events, net of \$20,018 of expenses	124,371
Paycheck protection program loan forgiveness	69,500
Other income	<u>10,571</u>
Total support and revenue	<u>579,214</u>
 Expenses:	
Functional expenses:	
Program	496,066
Management and general	92,561
Fundraising	<u>18,963</u>
Total expenses	<u>607,590</u>
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTION	(28,376)
NET ASSETS WITHOUT DONOR RESTRICTION, beginning of year	<u>349,978</u>
NET ASSETS WITHOUT DONOR RESTRICTION, end of year	<u><u>\$ 321,602</u></u>

See independent accountants' review report.

BENJAMIN AND LILLIAN ROCHKIND YESHIVA OF VIRGINIA, INC.
STATEMENT OF FUNCTIONAL EXPENSES
For the year ended June 30, 2022

	<u>Program Services</u>	<u>Management and General</u>	<u>Fundraising</u>	<u>Total</u>
Salaries, taxes and benefits	\$ 291,431	\$ 50,569	\$ 18,963	\$ 360,963
Building occupancy	69,226	-	-	69,226
Interest	41,415	7,627	-	49,042
Depreciation	43,283	-	-	43,283
Food costs	38,106	-	-	38,106
Food preparation	8,055	-	-	8,055
Books and supplies	2,694	-	-	2,694
Student activities	1,856	-	-	1,856
Fundraising events	-	-	20,018	20,018
Insurance	-	13,476	-	13,476
Bank fees	-	4,608	-	4,608
Office supplies	-	3,138	-	3,138
Telephone	-	2,704	-	2,704
Dues and accreditation	-	1,400	-	1,400
Marketing and development	-	590	-	590
Miscellaneous	-	8,449	-	8,449
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Total expenses	<u>\$ 496,066</u>	<u>\$ 92,561</u>	<u>\$ 38,981</u>	<u>\$ 627,608</u>
Less: Fundraising events netted against revenues on the statement of activities	<u>-</u>	<u>-</u>	<u>(20,018)</u>	<u>(20,018)</u>
Expenses, net	<u>\$ 496,066</u>	<u>\$ 92,561</u>	<u>\$ 18,963</u>	<u>\$ 607,590</u>

See independent accountants' review report.

BENJAMIN AND LILLIAN ROCHKIND YESHIVA OF VIRGINIA, INC.
STATEMENT OF CASH FLOWS
For the year ended June 30, 2022

Cash flows from operating activities:

Change in net assets	\$ (28,376)
Adjustments to reconcile change in net assets to net cash used in operating activities:	
Depreciation	43,283
Amortization of deferred financing costs	1,004
Paycheck protection program loan forgiveness	(69,500)
Changes in assets and liabilities:	
Tuitions receivable	870
Contributions receivable	(28,752)
Accounts payable and accrued expenses	17,558
Accrued payroll liability - summer months liability	404
Deferred revenue	(7,482)
Custodial liabilities	<u>38,500</u>
 Net cash used in operating activities	 <u>(32,491)</u>

Cash flows from financing activities:

Payments on notes payable	(17,711)
Advance from related party	<u>25,000</u>
 Net cash provided by financing activities	 <u>7,289</u>
 Net decrease in cash and restricted cash	 (25,202)

Cash and restricted cash at beginning of period 194,859

Cash and restricted cash at end of period \$ 169,657

SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:

Cash paid for interest	<u><u>\$ 40,411</u></u>
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See independent accountants' review report.

Benjamin and Lillian Rochkind Yeshiva of Virginia, Inc.

Notes to Financial Statements

June 30, 2022

NOTE A: Organization and Nature of Activities

The Benjamin and Lillian Rochkind Yeshiva of Virginia, Inc. (the Yeshiva) is a private nonprofit institution, that provides educational instruction (Jewish and general studies) for high school age children from the greater Richmond, VA metropolitan area and for dorming students from out of the Richmond area. The Yeshiva runs separate divisions for boys and girls. The boys' school operates under the name of the Yeshiva of Virginia and the girls' Shaarei Torah of Richmond.

NOTE B: Significant Accounting Policies

1. Basis of Accounting and Financial Statement Presentation

The financial statements of the Yeshiva have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP), which involved the application of accrual basis accounting. Accordingly, revenues and gains are recognized when earned, expenses and losses are recognized when incurred and all significant receivables, payables and other liabilities are reflected in the accompanying financial statements. The Yeshiva is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Net assets without donor restrictions are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Yeshiva. These net assets may be used at the discretion of the Yeshiva's management and the board of directors.

Net assets with donor restrictions are subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Yeshiva or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the principal be maintained in perpetuity with the earnings from these funds being classified as net assets without donor restrictions.

See independent accountants' review report.

Benjamin and Lillian Rochkind Yeshiva of Virginia, Inc.

Notes to Financial Statements

June 30, 2022

NOTE B: Significant Accounting Policies (continued)

2. Revenue Recognition

The Yeshiva's revenues from contracts with customers consist primarily of providing educational services during the school year.

There is one performance obligation to provide educational services. Families of enrolled students are billed for the entire school year, including dorm fees. Upon request, the Yeshiva will make arrangements with parents to allow tuition payments to be made over the course of the school year. Tuition revenues are recognized on a pro-rata basis over the ten months of the school year (September through June). Tuition payments received in advance for the next school year are recorded as deferred revenue.

An analysis of these amounts for the year ended June 30, 2022 is below:

Estimated Annual Tuitions and Dorm fees*	251,745
Tuition Payments Received	-199,806
Tuition Receivables at Year End	51,939
(Unearned) Tuition Revenues Received	5,326

* Net of tuition reductions (see details below) and shrinkage

Tuitions receivable and deferred revenue as of June 30, on the statement of financial position 2021 were \$52,809 and \$12,808 respectively.

Tuition Reductions: The Yeshiva provides tuition reductions for families based on financial need. A detail of these amounts is shown below.

Gross tuition & Dorm Charges	498,479
Less Need-Based Reductions	231,855
Less Shrinkage	<u>14,879</u>
Tuition & Dorm Charges (net)	251,745

See independent accountants' review report.

Benjamin and Lillian Rochkind Yeshiva of Virginia, Inc.

Notes to Financial Statements

June 30, 2022

NOTE B: Significant Accounting Policies (continued)

3. Contributions

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions depending on the existence and/or nature of any donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

4. Contributions Receivable

The Yeshiva records unconditional pledges to make a contribution at the time the pledge is made when the pledge is supported by appropriate documentation. All pledges received are expected to be paid within one year. The allowance method is used for recognition of uncollectible amounts. Management determined that an allowance was not necessary as of June 30, 2022.

5. Cash and Restricted Cash

The amount presented as cash in the statement of cash flows consists of the cash and restricted cash amounts on the statement of financial position. See Note C regarding the restricted cash

6. Tuitions Receivable

Tuitions receivable are presented net of an allowance for doubtful collection. Management determined that an allowance was not necessary as of June 30, 2022.

7. Property and Equipment and Depreciation

Property and equipment are stated at cost at time of purchase or at estimated fair value if donated. Acquisitions in excess of \$5,000 are capitalized. Depreciation is provided using the straight-line method over the estimated useful lives of the related assets. Buildings are depreciated over an estimated useful life of 30 years. Building improvements are depreciated over an estimated useful life of 15 years. Furniture and Equipment is depreciated over an estimated useful life of 3 years.

See independent accountants' review report.

Benjamin and Lillian Rochkind Yeshiva of Virginia, Inc.

Notes to Financial Statements

June 30, 2022

NOTE B: Significant Accounting Policies (continued)

8. Torahs

Torahs are stated at cost when acquired or at the fair value at the date of the acquisition when donated. Torahs are not depreciated as they are classified as religious items whose estimated useful life is extraordinarily long.

9. Accrued Payroll Liability – Summer Months

Teacher contracts begin as of the start of the school year (in September) and are paid out over a twelve month period. Annual total expense for teacher salaries is recognized on a pro-rata basis over the ten months of the school year (September through June); however, annual salaries are paid 1/12th per month September through August. The unpaid portion of salary expense (plus related employment taxes and benefits) is accrued each month and shown as a liability titled “Accrued Payroll Liability – Summer Months.”

10. Income Taxes

The Yeshiva is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code. ASC topic, *Accounting for Income Taxes* requires the Yeshiva to recognize or disclose any tax positions that would result in unrecognized tax benefits. The Yeshiva has no positions that would require disclosure or recognition under the topic.

11. Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from these estimates.

12. Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the accompanying statements of activities and functional expenses. Accordingly, certain costs have been allocated based on estimates among the programs and supporting services benefited. Actual program costs could vary from these estimates. The allocation of expense by function is determined through management’s best estimate at the time of the financial statements.

See independent accountants’ review report.

Benjamin and Lillian Rochkind Yeshiva of Virginia, Inc.

Notes to Financial Statements

June 30, 2022

NOTE B: Significant Accounting Policies (continued)

13. Subsequent Events

In preparing these financial statements, the Yeshiva has evaluated events and transactions for potential recognition or disclosure through May 30, 2023, the date the financial statements were available to be issued. During this period, the Yeshiva did not have any material recognizable subsequent events.

NOTE C: Notes Payable

Other Note Payable

US Small Business Administration Economic Injury Disaster Loan (EIDL) bearing interest at 2.75% per annum in the original amount of \$150,000. Installments of \$641 (principal and interest) due monthly until maturity on September 14, 2050. The loan requires the Yeshiva to maintain certain documentation of expenses related to the loan. Per US government policy, the initial payment is currently due in March 2023. Accrued interest as of June 30, 2022 is \$7,627. Payments will be applied to accrued interest first, resulting in principal payments starting in the year ending June 30, 2026.

Aggregate annual maturities of the other note payable are as follows:

June 30, 2023	\$ -
June 30, 2024	-
June 30, 2025	-
June 30, 2026	1,155
June 30, 2027	3,644
Thereafter	<u>145,201</u>
Total Other Note Payable	150,000

Mortgage Debt – 6801 Patterson Ave:

Bank note bearing interest at 5.35% per annum in the original amount of \$800,000. Installments of \$4,844 (principal and interest) due monthly until maturity on April 1, 2029. Note is secured by a first lien Deed of Trust on the Yeshiva's building at 6801 Patterson Av, Richmond, VA. and \$50,000 in restricted cash.

For the fiscal year ended June 30, 2022, net deferred financing costs of \$3,765 are included as a reduction in mortgage liability. Deferred financing costs are amortized over the life of the mortgage, using the straight-line method. For the fiscal year ended June 30, 2022 amortization expense for the deferred financing costs was of \$1,004.

See independent accountants' review report.

Benjamin and Lillian Rochkind Yeshiva of Virginia, Inc.

Notes to Financial Statements

June 30, 2022

NOTE C: Notes Payable (continued)

Aggregate annual maturities of the mortgage payable are as follows:

June 30, 2023	\$ 18,681
June 30, 2024	19,706
June 30, 2025	20,786
June 30, 2026	21,926
June 30, 2027	23,128
Thereafter	<u>641,473</u>
Total Payments	745,700
Less net deferred financing costs	<u>(3,765)</u>
Mortgage payable (net)	<u>\$ 741,935</u>

NOTE D. Buildings, Improvements, Furniture & Equipment

The total purchase price of \$800,000 for the Yeshiva's building at 6801 Patterson Ave is allocated between land and building cost as follows: Land - \$125,000 and Building - \$675,000. Since acquisition, the Yeshiva has added \$70,412 in improvements to the property.

The Yeshiva acquired a building at 4811 Patterson Ave, Richmond, VA from a local synagogue in August of 2014. No cash was exchanged for the building, however the Yeshiva assisted the Seller with 30 Sabbath prayer services over the next three years. Since there was no monetary consideration paid, the value of the building and land has been recorded on the books of the Yeshiva at the assessed value of the property at the time it was acquired. By agreement with the Seller, the Yeshiva is prohibited from transferring the property until August 2024.

The total value at the time of acquisition of \$569,000 for the Yeshiva's building at 4811 Patterson Ave is allocated between land and building cost as follows: Land - \$115,000 and Building - \$ 454,000.

The Yeshiva is using the property as classroom space for its girl's school program. Since acquisition, the Yeshiva has added \$14,284 in improvements to the property.

Accumulated depreciation on buildings and improvements as of June 30, 2022 was \$364,750.

See independent accountants' review report.

Benjamin and Lillian Rochkind Yeshiva of Virginia, Inc.

Notes to Financial Statements

June 30, 2022

NOTE D. Buildings, Improvements, Furniture & Equipment (continued)

Additional Information Regarding Building Valuation

(Not Required to Be Presented by Generally Accepted Accounting Principles "GAAP"):

Financial statements prepared in accordance with GAAP require Land and Buildings (and other fixed assets) to be recorded at the actual purchase price.

The Yeshiva's building at 6801 Patterson Ave, Richmond, VA was acquired as part of a restructuring of the Jewish day-school educational institutions in Richmond at a reduced price to the Yeshiva. In addition, the Yeshiva acquired its building at 4811 Patterson Ave in a non-market value transaction as described above.

Considering the nature of the above acquisitions, the following additional information is presented regarding building valuations:

	Book Value of Land, Bldg and Imprvmnts	Current Assessed Value	Difference
6801 Patterson – Yeshiva Building	\$ 634,109	\$ 1,831,000	\$ 1,196,891
4811 Patterson – Girl's High School	\$ 454,837	\$ 1,007,000	\$ 552,163
Total	\$1,088,946	\$ 2,838,000	\$ 1,749,054

NOTE E. Custodial Liabilities

Generally accepted accounting principles establish standards for transactions in which an Organization accepts a contribution from a donor and agrees to transfer those assets, the return on investment of those assets, or both, to another entity that is specified by the donor. Specifically, if a not-for-profit organization establishes a fund at an Organization with its own funds and specifies itself or its affiliate as the beneficiary of that fund, the Organization must account for the transfer of such assets as a liability. The liability has been established at the fair market value of the funds, which is generally equivalent to the present value of future payments expected to be made to the not-for-profit organizations.

The Organization maintains custodial funds that are to be used for the establishment of a post high-school educational program in Richmond, Virginia. The gross receipts for the custodial account for the year ended June 30, 2022 were \$38,500. There were no disbursements from the custodial account during the year ended June 30, 2022.

See independent accountants' review report.

Benjamin and Lillian Rochkind Yeshiva of Virginia, Inc.

Notes to Financial Statements

June 30, 2022

NOTE F. Paycheck Protection Program Loan Forgiveness

US Government Payroll Protection Loan in the amount of \$69,500 was outstanding at fiscal year-end June 30, 2021. The loan was forgiven in full during the fiscal year that ended June 30, 2022.

NOTE G. Liquidity

The Yeshiva's financial assets available for use consist of \$208,248 of cash, tuition receivable and contributions receivable as of June 30, 2022. As part of the Yeshiva's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Management and the Board of Directors are focused on sustaining the financial liquidity of the Yeshiva throughout the year. This is done through monitoring and reviewing the Yeshiva's cash flow needs on an ongoing basis. As a result, management and the Board of Directors are aware of the cyclical nature of the Yeshiva's cash flow related to various funding sources and is therefore able to ensure that there is cash available to meet current liquidity needs. The Yeshiva will continue its efforts for fundraising throughout 2023 to support operations and expects contribution and tuition receipts to be sufficient to cover ongoing cash needs.

NOTE H. Commitments and Contingencies

As part of the purchase of the Yeshiva building at 6801 Patterson Ave., the Yeshiva assumed an agreement (as part of the building acquisition described in the second part of Note D above) with a donor that requires the Yeshiva to pay to a charity selected by the donor (or his heirs) \$200,000 if the Yeshiva ceases to offer a boy's high school program in line with the current mission of the school. The Yeshiva does not have any plans to cease to offer such a program; therefore, a liability has not been recorded. This agreement is secured by a second lien (subordinate to the bank note described above) on the Yeshiva's building at 6801 Patterson Ave.

See independent accountants' review report.